

PERSONAL INFORMATION

Elena-Nicoleta UNTARU



Colina Universității nr. 1, Corpul A, etajul III, Brașov, România

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Sex Female | Date of birth | Nationality Romanian

POSITION Transilvania University of Braşov

PhD Coordinator Doctoral studies field: Marketing, 2021

EXPERTISE FIELD AND RESEARCH INTEREST AREAS Consumer behavior in tourism and services, environmentally responsible behavior, services marketing, market segmentation, physical environment of a service organization, biophilic design, services quality, qualitative and quantitative marketing research, modeling of

consumer behaviors, COVID-19

ORCID 0000-0003-4419-6933

WORK EXPERIENCE

From 2021 Professor

Transilvania University of Braşov

Faculty of Economic Sciences and Business Administration

2017 – 2021 Associate Professor

Transilvania University of Braşov

Faculty of Economic Sciences and Business Administration

2007 – 2017 Lector

Transilvania University of Braşov

Faculty of Economic Sciences and Business Administration

2002 – 2007 Assistant Professor

Transilvania University of Braşov, No 29 Eroilor Street, Braşov, Romania

Faculty of Economic Sciences and Business Administration



EDUCATION AND TRAINING

2021 Habilitation in marketing

IOSUD - Transilvania University of Braşov

2014-2015 Postdoctoral Specialization

Transilvania University of Braşov

2005 – 2010 Doctorate degree in Marketing

Transilvania University, Brasov, Romania

1995 – 1999 Bachelor's Degree in Marketing

Transilvania University of Braşov Faculty of Economic Sciences

PERSONAL SKILLS

Mother tongue(s) Romanian language

Other language(s)

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	

English

B1

B1

B1

B1

B1

Replace with name of language certificate. Enter level if known.

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user Common European Framework of Reference for Languages

Communication skills

good communication skills gained through my experience as professor



Computer skills

good command of Microsoft OfficeTM tools, SPSS, NVivo, AMOS

PUBLICATIONS (selection)

- Untaru E. N. (2011). Modele de comportament al consumatorilor de servicii turistice, Editura Universității Transilvania din Braşov. http://tinread.biblioteca.ase.ro/opac/authority/165462;jsessionid=DC869745B9864E36B9BA3 C14A005BC24
- Untaru E.N., Ispas A. (2018). Marketingul serviciilor, Editura Universității Transilvania din Brașov. http://tinread.biblioteca.ase.ro/opac/authority/165462;jsessionid=DC869745B9864E36B9BA3 C14A005BC24
- Untaru E.N., Ispas A., Candrea A., Luca M., Epuran Ghe. (2016). Predictors of individuals' intention to conserve water in a lodging context: the application of an extended Theory of Reasoned Action, *International Journal of Hospitality Management*, 59, p. 50-59. https://www.sciencedirect.com/science/article/abs/pii/S0278431916301876
- Ispas A., Untaru E., Candrea A. (2019). Environmental Management Practices within Agritourism Boarding Houses in Romania- A Qualitative Study Among Managers, Sustainability, 11(14), 3887, p. 1-25. https://www.mdpi.com/2071-1050/11/14/3887
- 5. Han H., Olya H.G.T., **Untaru E.N.**, Ispas A., Kim J.J., Kim W. (2020). Impact of airport green atmospherics on mental health value, image, and loyalty among visitors and workers, *Business Strategy and the Environment*, 29(3), p. 1186-1198. https://onlinelibrary.wiley.com/doi/abs/10.1002/bse.2425
- Han H., Chua B. L., Ariza-Montes A., Untaru E. N. (2020). Effect of environmental corporate social responsibility on green attitude and norm activation process for sustainable consumption: Airline versus restaurant, Corporate Social Responsibility and Environmental Management, https://onlinelibrary.wiley.com/doi/abs/10.1002/csr.1931
- Untaru E.N., Ispas A., Han H. (2020). Exploring the synergy between customer home-based and hotel-based water consumption and conservation behaviors: An empirical approach, *Journal of Consumer Behaviour*, 1-14. https://onlinelibrary.wiley.com/doi/abs/10.1002/cb.1826
- 8. **Untaru E.N.,** Han H. (2021). Protective measures against COVID-19 and the business strategies of the retail enterprises: Differences in gender, age, education, and income among shoppers, *Journal of Retailing and Consumer Services* 60, 102446, https://doi.org/10.1016/j.jretconser.2021.102446.
- Han, H., Lho, H.L., Kim, H-C., Untaru, E.N. (2021). Sustainable choices and behaviors among eco- friendly museum travelers: Exploring the drivers of sacrifice, visit, pay, and WOM intentions, *International Journal of Environmental Research and Public Health* 18(2). https://www.mdpi.com/1660-4601/18/2/845
- 10. Ana Ispas, Untaru, E.N., Adina-Nicoleta Candrea & Heesup Han (2021). Impact of Place Identity and Place Dependence on Satisfaction and Loyalty toward Black Sea Coastal Destinations: The Role of Visitation Frequency, Coastal Management, DOI: 10.1080/08920753.2021.1899914.
 - https://www.tandfonline.com/doi/abs/10.1080/08920753.2021.1899914?journalCode=ucmg20



- 11. **Untaru, E.N.**, Ariza-Montes, A., Kim, H., si Han, H. (2022). Green Environment, Mental Health, and Loyalty among Male and Female Patients. Journal of Mens' Health, 18(10), 207. https://www.imrpress.com/journal/JOMH/18/10/10.31083/j.jomh1810207
- 12. **Untaru, E.N.**, Han, H., Bălășescu, S., Kim, B., si Ariza-Montes, A. (2023). Green Atmospherics as Nature-Based Solutions and Patient Responses and Behaviors in Healthcare Establishments From Romania. SAGE Open, 13(1). https://doi.org/10.1177/21582440231162531.